



Ask questions. Be informed.

Before you buy an OEC C-arm from a 3rd party vendor ask these important questions...

1. When was the C-arm manufactured?
2. Do you have a Service History or a Serial Number?
3. Did you know, GE OEC cannot install 3rd Party C-arms or Service OEC C-arms containing non-certified parts?
4. Where was the system refurbished? Who were the technicians who actually did the work? Where were they trained?
5. Where were the parts purchased? Are they "certified GE OEC parts?" What is the cost and source of parts? How long does it take to get replacement parts?
6. What exactly was done during "refurbishing"? Were all test protocols and software updates performed? Have all pertinent field safety FMI actions been performed including all parts and software added?
7. Does the 3rd Party OEC C-arm have a warranty? How long is it? What exactly does it cover? What is the system's uptime guarantee? Do they guarantee system uptime?
8. How many service people do they have? Where do they live? Is one assigned to you? What is the average response time? What is the cost per hour for service? When you call for service, when does the "clock start"? Is the service guaranteed? Has the engineer been trained by GE OEC?
9. Were the GE OEC 300-point planned maintenance checks performed?
10. Finally, are you prepared to pay half to $\frac{3}{4}$ of the system price sight unseen and before the first exposure? If you're not happy, are you aware it's likely non-refundable.

**Be confident when purchasing a refurbished
OEC C-arm. Flip this card over to learn how...**



GE Healthcare

Consider the benefits of buying OEC C-arms from OEC



1. As the Original Equipment Manufacturer, OEC has the manufacture date and device history record for all its systems
2. We have a Service History for any work performed by us on our equipment.
3. We install all systems we sell and will service any OEC C-arm that has OEC certified parts and is not adulterated.
4. Our robust refurb process mirrors our rigorous original manufacturing processes and standards.
5. Our systems are decontaminated inside and out and undergo all pertinent field actions and software upgrades. Systems are fully tested to manufacturer's design specifications and test protocols.
6. Our specially trained Field Service Engineers generally carry a variety of OEC Certified Parts with them at all times. If a part must be ordered, it is available within 24 hours 97% of the time.
7. We offer a standard 12-month warranty on all of our OEC Certified Pre-Owned C-arms. This full coverage warranty covers all parts and repair including glassware and comes with our 24 hour Uptime Guarantee.
8. Our exclusive team of 150+ Certified Field Service Engineers are geographically dispersed throughout the US. We pride ourselves on a 30 minute call-back response and according to MD Buyline, we set the bar for service satisfaction in the industry.
9. Our exclusive team of 60 Certified Clinical Imaging Specialists provide specialized training for your staff in the operation of their OEC C-arm. This training comes with ASRT credits for completion.
10. Finally, we know that your C-arm is a critical component to your success and you want the assurance that the purchase you've made meets your needs. We offer standard 30 day payment terms on any sale.

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For more information visit www.gehealthcare.com or talk to your OEC Sales representative.



imagination at work